



## Real Estate

A snapshot of key inward investment deals

Our team has a wealth of experience in representing overseas investors investing in the UK.

Consistently regarded as the top property lawyers in England, we have established a market-leading reputation for providing quick, cost-effective, expert advice to major overseas investors who invest in UK real estate. These investors are continuing to take advantage of the opportunities offered by the UK real estate market.

### RECENT CLIENTS AND DEALS

#### Asian/Middle Eastern Clients

**Employer's Provident Fund of Malaysia** - the multi-million pound acquisition of 40 Portman Square, London from European Fund Manager, Aerium.

**Hong Kong private client** - the multi-million pound acquisition of two offices in London for a new entrant to the UK property market from Hong Kong.

**Mastelle Group** - acquisition and development of Bethnal Green Town Hall into a luxury hotel for a Singaporean hotel group.

**Mitsubishi Estate Company (in joint venture with Legal & General)** - major urban regeneration project.

**ADIA (Abu Dhabi Investment Authority)** - forward purchase of 5 Fleet Place, London.

#### United States Clients

**Angelo Gordon & Co** - acquisition of St Ermins Hotel, London for a US real estate private equity fund, partnered with Amerimar Corporation (a US hotel operator) and Gracemark Investments (a UK real estate company).

**GI Partners and Urban & Civic** - £27.5m investment into a 1,100 acre development site at Alconbury Airfield for commercial development.

**Starwood Capital (in joint venture with London & Regional)** - one of the largest hotel acquisitions in Europe in 2010.

**Starwood Capital (in joint venture with Great Portland Estates)** - acquisition of City Tower and City Place House, London.

**Canada Pension Plan Investment Board (in joint venture with Hammerson)** - acquisition of 10 Gresham Street, London.

#### European Clients

**KanAm Grund Kapitalanlagegesellschaft mbH** - £400m purchase of One Exchange Square in the City of London from FTSE 100 property company British Land.

**Warburg-Henderson Kapitalanlagegesellschaft für Immobilien mbH** - £43m purchase of Old Hall Street, Liverpool.

**Bayerische Landesbank** - sole arranger and provider of secured debt facilities for the £630m acquisition of the 40 storey landmark skyscraper in Central London, the "Gherkin".

**Aberdeen Immobilien Kapitalanlagegesellschaft mbH** - sales of 100 New Bridge Street, London (offices of international law firm Baker & McKenzie) and 30 Finsbury Square, London to German funds; also the sale of three major trophy central London properties.

**AFIAA (the Swiss Foundation for International Real Estate Investments)** - acquisition of a long leasehold interest in 31/45 Gresham Street, London (London head office of Schroders) for a new entrant to the UK property market.

### OTHER INTERNATIONAL CLIENTS

Clients for whom we act include on inward investment into the UK:

- APO Immobilien Kapitalanlagegesellschaft mbH
- Aviva Investors
- BlackRock
- CBRE Investors
- Chuo Mitsui Capital
- Delek Group
- Grosvenor Investments
- Mitsubishi Estate Company
- RREEF Investment
- Sireo Real Estate Asset Management.



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CLARITY MATTERS

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