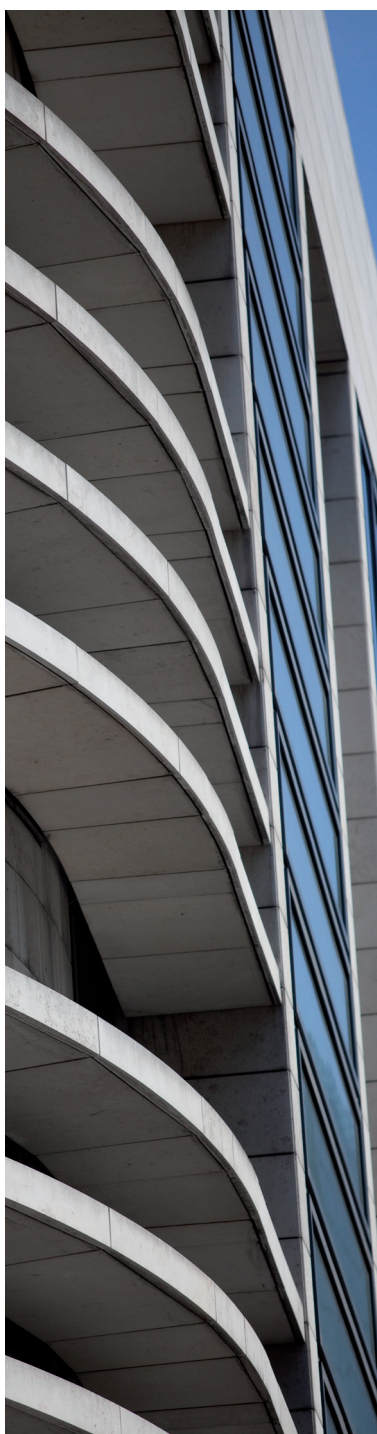




Commercial Contracts

Real estate support services

Services for landlords and property managers



BACKGROUND

Maximising the value of your property portfolio means you need to have advisers who are skilled in supporting your asset managers across a broad range of commercial matters outside the traditional property arena. Our commercial contracts team have worked with many of our major property investor clients in doing just that and have a breadth and depth of experience that is second to none.

Using the specialist knowledge we have of the real estate sector means we can deliver benefits for you both in terms of technical expertise and commercial insight.

We evaluate and manage legal and commercial risks, provide cost effective and pragmatic solutions and work to ensure you achieve your commercial objectives.

We provide transparency and control over our fees and in the majority of cases can provide a fixed price menu of services tailored to meet your specific requirements.

Along with our major clients we have spearheaded the use of shorter, clear plain English legal documents which can be understood by all and which speed up the legal process.

SERVICES OFFERED

Typical services include preparing, reporting and advising on agreements such as:

- property and asset management agreements for all types of property and assets;
- joint venture and collaboration agreements in relation to the delivery of property management services and procurement of advertising via various media;
- complex framework purchasing agreements in both the private and public sector;
- agreements for service outsourcing, including outsourcing for management facilities;
- sponsorship agreements;
- bluetooth/proximity marketing agreements;
- franchised coffee shop management agreements;
- logistics, agency, distribution and warehousing agreements;
- project specific confidentiality agreements;
- competition terms and conditions;
- CAP Code compliance;
- maintenance contracts for plant and machinery in offices and shopping centres;
- car park terms of use; and
- filming permits and advertising agreements.

Major property clients already using the team for these agreements include Land Securities, Grosvenor Investments, Capital Shopping Centres, Carlyle Group, Primary Health Properties and Biffa.

An integral part of our work is with our dispute resolution team. We have developed conflict avoidance strategies and our contracts are as robust as possible. In the current economic climate dispute avoidance is critical and with this in mind we have developed our firm's Conflict Avoidance Programme, a finalist in the 2010 annual Centre for Effective Dispute Resolution awards.

Ben Hendry, Mike Friend or Mark Evans will be delighted to tell you more, alternatively, contact the lawyer at Nabarro with whom you usually deal, or refer to our website at www.nabarro.com.



N A B A R R O
CLARITY MATTERS

CONTACT

Please talk to your usual Nabarro contact or

Ben Hendry, Partner

T +44 (0)114 279 4071 b.hendry@nabarro.com

For further information visit:
www.nabarro.com

London

Lacon House 84 Theobald's Road
London WC1X 8RW

T +44 (0)20 7524 6000

Sheffield

1 South Quay Victoria Quays
Sheffield S2 5SY

T +44 (0)114 279 4000

Brussels

209A Avenue Louise 1050 Brussels
Belgium

T +32 2 626 0740

Singapore

50 Raffles Place
22-01 Singapore Land Tower
Singapore 048623

T +65 6645 3280

Alliance firms:

France August & Debouzy

Gilles August

T +33 (0)1 45 61 51 80

www.august-debouzy.com

Germany GSK Stockmann + Kollegen

Rainer Stockmann

T +49 (30) 20 39 07 - 0

www.gsk.de

Italy Nunziante Magrone

Gianmatteo Nunziante

T +39 06 695181

www.nunziantemagrone.it

Nabarro LLP

Registered office: Lacon House, 84 Theobald's Road, London, WC1X 8RW.

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Detailed specialist advice should be obtained before taking or refraining from any action as a result of the comments made in this publication, which are only intended as a brief introduction to the particular subject. This information is correct on the date of publication.

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